

2009 NEW PRACTICE PROGRAM

The New Practice Program is a “buy-one-get-one-free” program specifically designed for veterinarians who have opened a new practice or a satellite practice. Existing practices that have a change in ownership qualify for the program. Customers paying by credit card **cannot** participate. The program has been exclusively developed to support veterinary practitioners in the beginning of their business venture when they have immediate and large inventory needs. The program does not apply to those customers on a Vet Government, Vet University, Animal Shelter or Humane Society price list.

IMPORTANT: If the order is placed through an authorized Intervet/Schering-Plough Animal Health distributor, the distributor will ship and bill the regular order, and FAX the invoice and the qualifying documentation to Intervet-Schering-Plough Animal Health. NPP Offer, Attention: Program Fulfillment Department, 2100 Rexford Road, Suite 300, Charlotte, NC 28211, Fax # 1-800-385-9020. Intervet/Schering-Plough Animal Health will then separately ship the FREE GOODS directly to the veterinarian account.

PROGRAM DETAILS

1. The New Practice Program is a “Buy one get one” program for Intervet/Schering-Plough Animal Health products (Exceptions: Beuthanasia®-D, Rabdomun®, Prorab®, Continuum® Rabies, HomeAgain® microchips, HomeAgain® scanners, Vetsulin®, Vetsulin® IU 40 syringes and Wound Care Products). Eligible are veterinary accounts only.
2. The program may be utilized only one (1) time during the qualification period of six (6) month of the clinic opening in the form of a single order. The program’s invoice limit is \$7,500. There is no minimum order required. The value of the products that are marked by (*) cannot exceed 30% of the program invoice. There is no 30% restriction on pharmaceuticals for the dog and cat business.
3. Exclusive of the FREE GOODS, products will be invoiced at the best ‘Veterinary Retail Price’ from the *official* Intervet/Schering-Plough Animal Health Price List in effect at the time of the order.
4. Before the New Practice Program order is fulfilled, the new account application signed by the veterinarian and supporting documentation like the state practitioners license, tax exemption certificate (if applicable), DEA certificate and a document that establishes when the clinic was opened (business license, certificate of operation, federal tax statement, a copy of a published advertising of “Grand Opening”, *etc*) have to be sent to Intervet-Schering-Plough NPP Offer, Attention: Program Fulfillment Department, 2100 Rexford Road, Suite 300, Charlotte, NC 28211, Fax # 1-800-385-9020. The NPP Program Fulfillment Department will send the state practitioners license, the DEA certificate and the tax exemption certificate to Customer Service. **Please note that a DEA certificate is necessary, if the customer**

wants to buy Beuthanasia-D. If the customer does not wish to be charged tax, you must also submit a State Sales Tax Exemption form.

5. The order will be shipped freight paid, “best-way” at Intervet/Schering-Plough Animal Health discretion of the authorized distributor or directly by customer service.
6. All products purchased, as well as all free goods are non-returnable; therefore, veterinarians are strongly encouraged to review the New Practice Program orders carefully with their Intervet/Schering-Plough Animal Health representatives or their authorized distributor representative. Since products cannot be exchanged or returned, expiration dating of the desired product(s) may need to be verified and discussed with the sales representative to assure that the requested quantity could be used prior to expiration.
7. Standard policies related to transportation claims will apply; however, Intervet/Schering-Plough Animal Health will extend the standard payment terms of net 30 days from the date of invoice to 60 days for the New Practice Program invoice. If the program is processed through an authorized distributor of Intervet/Schering-Plough Animal Health products, payment terms and transportation claims will be at their discretion.